

accounting what the numbers mean marshall pdf

accounting what the numbers mean marshall pdf is a phrase that signifies a deep dive into understanding the financial statements of a business, moving beyond mere figures to grasp their underlying implications. This comprehensive guide will explore the essential elements of financial analysis, focusing on how to interpret the balance sheet, income statement, and cash flow statement. We'll unpack the significance of key accounting ratios and metrics, offering practical insights for business owners, investors, and students alike. Whether you're seeking to demystify accounting reports or enhance your financial literacy, understanding "what the numbers mean" is paramount to making informed decisions. This article aims to provide that clarity, making complex financial concepts accessible.

Understanding the Core Financial Statements: The Foundation of Accounting Insights

The bedrock of comprehending accounting and what the numbers mean lies in a thorough understanding of the three primary financial statements. These documents are not just records of past transactions; they are vital tools for assessing a company's financial health, performance, and future prospects. Each statement offers a unique perspective, and when analyzed together, they paint a comprehensive picture of a business's financial narrative. Mastering the interpretation of these statements is a crucial step for anyone looking to decipher financial reports, whether for personal investment, business management, or academic study.

The Balance Sheet: A Snapshot of Financial Position

The balance sheet is akin to a financial photograph, capturing a company's assets, liabilities, and equity at a specific point in time. It adheres to the fundamental accounting equation: $\text{Assets} = \text{Liabilities} + \text{Equity}$. Understanding this equation is key to grasping the balance sheet's meaning. Assets represent what the company owns, such as cash, inventory, and property. Liabilities are what the company owes to others, including accounts payable, salaries payable, and loans. Equity represents the owners' stake in the company – the residual interest in the assets after deducting liabilities. Analyzing trends within these categories over time can reveal significant shifts in a company's financial structure and stability.

The Income Statement: Gauging Profitability Over Time

While the balance sheet offers a static view, the income statement, also known as the profit and loss (P&L) statement, illustrates a company's financial performance over a defined period, such as a quarter or a year. It details revenues, expenses, gains, and losses to arrive at net income or net loss. Key components include sales revenue, cost of goods sold,

operating expenses, interest expense, and taxes. The bottom line, net income, is a critical indicator of profitability. Investors and managers closely scrutinize the income statement to assess operational efficiency, pricing strategies, and overall earning power.

The Cash Flow Statement: Tracking the Movement of Cash

The cash flow statement is indispensable for understanding how cash enters and leaves a business. Unlike the income statement, which can include non-cash items, the cash flow statement focuses solely on actual cash transactions. It categorizes cash flows into three main activities: operating activities, investing activities, and financing activities. Operating activities reflect cash generated from the company's core business operations. Investing activities show cash used for or generated from the purchase or sale of long-term assets like property, plant, and equipment. Financing activities detail cash flows related to debt, equity, and dividends. A healthy cash flow is vital for a company's liquidity and its ability to meet its financial obligations.

Key Accounting Ratios: Unlocking Deeper Financial Insights

Beyond the raw figures presented in the financial statements, accounting ratios provide a powerful lens through which to analyze a company's performance and financial health. These ratios standardize financial information, allowing for comparisons between different companies and across different periods. They offer deeper insights into liquidity, profitability, solvency, and efficiency, making them invaluable tools for investors, creditors, and management. Understanding how to calculate and interpret these ratios is a critical component of comprehending "accounting what the numbers mean."

Liquidity Ratios: Assessing Short-Term Solvency

Liquidity ratios measure a company's ability to meet its short-term obligations as they come due. These ratios are of particular interest to creditors and short-term lenders. Key liquidity ratios include the current ratio and the quick ratio. The current ratio, calculated as current assets divided by current liabilities, indicates whether a company has enough current assets to cover its current liabilities. The quick ratio, a more stringent measure, excludes inventory from current assets, providing a better indication of a company's ability to meet immediate obligations without relying on selling off inventory.

Profitability Ratios: Measuring Earnings Power

Profitability ratios are essential for evaluating a company's ability to generate earnings from its operations. They are a primary focus for investors seeking returns. Common profitability ratios include gross profit margin, operating profit margin, and net profit margin. The gross profit margin reveals the profitability of a company's core products or

services after deducting the cost of goods sold. The operating profit margin measures profitability from ongoing business operations before interest and taxes. The net profit margin, the ultimate measure of profitability, shows how much net income is generated as a percentage of revenue.

Solvency Ratios: Evaluating Long-Term Financial Stability

Solvency ratios, also known as leverage ratios, assess a company's ability to meet its long-term debt obligations. They are crucial for understanding a company's financial risk and its capacity to fund its operations and growth through debt. Prominent solvency ratios include the debt-to-equity ratio and the debt-to-assets ratio. The debt-to-equity ratio compares a company's total debt to its shareholder equity, indicating the extent to which the company relies on borrowed funds. The debt-to-assets ratio shows the proportion of a company's assets financed by debt.

Efficiency Ratios: Examining Operational Performance

Efficiency ratios, or activity ratios, measure how effectively a company is utilizing its assets to generate sales and revenue. They provide insights into the operational management of the business. Important efficiency ratios include inventory turnover and accounts receivable turnover. Inventory turnover measures how many times a company sells and replaces its inventory over a period, indicating inventory management efficiency. Accounts receivable turnover assesses how quickly a company collects its outstanding credit sales, reflecting the effectiveness of its credit and collection policies.

Beyond the Numbers: Context and Interpretation

While understanding the calculations and definitions of financial statements and ratios is fundamental to grasping "accounting what the numbers mean," true financial acumen comes from contextual interpretation. The numbers alone do not tell the whole story; they must be considered within the broader economic landscape, industry trends, and the specific strategic objectives of the company. A deep dive into the qualitative factors that influence these numbers is as important as the quantitative analysis itself.

Industry Benchmarking: Comparing Performance

To truly understand if a company's financial performance is strong or weak, it's essential to compare it against its peers within the same industry. Industry benchmarks provide a standard against which a company's ratios and trends can be evaluated. A high profit margin might be excellent in one industry but mediocre in another. Similarly, a certain level of debt might be standard for capital-intensive industries but concerning for others. Industry analysis helps to identify areas where a company excels or lags behind its competitors.

Trend Analysis: Tracking Progress Over Time

Analyzing financial data over multiple periods, known as trend analysis, is crucial for identifying patterns, growth, and potential issues. A single year's financial statement can be misleading. By examining trends in revenue, expenses, profit margins, and cash flows over several years, one can discern whether a company is on a sustainable growth path or facing increasing challenges. Positive trends in key metrics generally indicate a healthy and improving business, while negative trends may signal underlying problems that require attention.

Qualitative Factors: The Unseen Influences

Financial statements do not capture everything. Qualitative factors such as management quality, brand reputation, customer loyalty, technological innovation, regulatory changes, and macroeconomic conditions can significantly impact a company's future financial performance. For example, a strong management team with a clear vision can drive innovation and growth, even if current financial statements show modest results. Conversely, a company with excellent current financials might be vulnerable if it lacks a competitive advantage or faces an unfavorable regulatory environment.

Frequently Asked Questions

What is the primary purpose of 'Accounting: What the Numbers Mean' by Marshall?

The primary purpose of Marshall's 'Accounting: What the Numbers Mean' is to demystify accounting for non-accountants, such as managers, investors, and students. It focuses on teaching readers how to interpret financial statements and use accounting information to make informed business decisions.

What key financial statements are typically covered in 'Accounting: What the Numbers Mean'?

The book typically covers the three core financial statements: the Income Statement (or Profit and Loss Statement), the Balance Sheet, and the Statement of Cash Flows. It explains what each statement reveals about a company's financial health and performance.

How does Marshall's book help readers understand the 'why' behind accounting numbers?

Marshall's approach emphasizes the underlying business activities that generate the numbers. Instead of just presenting definitions, the book explains the transactions and events that lead to specific figures on the financial statements, making the numbers more intuitive and meaningful.

What is the significance of the 'accrual basis of accounting' as explained in the book?

The book explains the accrual basis of accounting, which recognizes revenues when earned and expenses when incurred, regardless of when cash is exchanged. This is crucial for understanding how profitability is measured over a period, providing a more accurate picture than a cash-only view.

How does 'Accounting: What the Numbers Mean' address the concept of profitability?

The book delves into how profitability is reported on the Income Statement, detailing the components like revenue, cost of goods sold, operating expenses, and net income. It also discusses different profitability ratios and their implications.

What role does the Statement of Cash Flows play in Marshall's explanation?

The Statement of Cash Flows is presented as a vital tool to understand a company's ability to generate and use cash. The book typically breaks down cash flows into operating, investing, and financing activities, highlighting potential liquidity issues or strong cash-generating capabilities.

What is the main takeaway for managers or business professionals who read 'Accounting: What the Numbers Mean'?

The main takeaway is the ability to confidently read, analyze, and interpret financial statements to support strategic decision-making. Managers will gain a better understanding of how their operational decisions impact financial results and how to use financial data to set goals and evaluate performance.

Additional Resources

Here is a numbered list of 9 book titles related to accounting and the meaning of numbers, with short descriptions. It is important to note that a specific PDF titled "what the numbers mean marshall pdf" is not a recognized or widely published book title in accounting. Therefore, the suggestions below focus on broader accounting themes that address the interpretation and meaning of financial numbers, drawing inspiration from the spirit of your request.

1. *Financial Accounting For Dummies*

This book is an excellent starting point for anyone new to accounting. It breaks down complex accounting concepts into simple, understandable language. You'll learn the fundamentals of financial statements, bookkeeping, and how to interpret basic financial data. It's ideal for students, small business owners, or anyone wanting to demystify financial reporting.

2. Accounting Made Simple: Accounting Explained in 100 Pages or Less

True to its title, this concise guide offers a streamlined introduction to the core principles of accounting. It focuses on the essential building blocks, making it accessible for beginners. The book aims to equip readers with a foundational understanding of how financial transactions are recorded and reported. It's perfect for those seeking a quick yet comprehensive overview.

3. Managerial Accounting: An Introduction to Concepts, Methods, and Uses

Moving beyond external reporting, this text delves into how accounting information is used internally by managers. It explores cost accounting, budgeting, and performance evaluation techniques. Readers will learn how to leverage accounting data for better decision-making, strategic planning, and operational control within an organization. This is crucial for understanding how numbers drive business operations.

4. Naked Statistics: Stripping the Dread from the Data

While not strictly an accounting book, this title offers a vital perspective on understanding numbers in general. It demystifies statistical concepts that are often applied in financial analysis and economic modeling. The book explains how data can be interpreted, and critically, how it can be misunderstood. This can be immensely helpful for accountants needing to analyze trends and probabilities.

5. Financial Shenanigans: How to Detect Accounting Gimmicks and Fraud

This book takes a deep dive into the darker side of financial reporting, teaching readers how to spot manipulative accounting practices. It highlights common tricks and schemes that companies use to distort their financial performance. Understanding these "shenanigans" is crucial for anyone who needs to critically evaluate financial statements and avoid being misled. It's essential for developing a discerning eye for financial reporting.

6. The Intelligent Investor by Benjamin Graham

This classic investment guide emphasizes the importance of understanding a company's intrinsic value, which is heavily reliant on financial analysis. While it's an investment book, its core principles involve deep dives into balance sheets, income statements, and cash flow statements. Graham teaches how to interpret these numbers to make informed investment decisions, demonstrating the real-world application of accounting data. It provides a framework for understanding what financial numbers truly signify for a business's health.

7. The End of Accounting and the Path Forward: What Comes After the Information Age

This thought-provoking book explores the evolving landscape of accounting and its future. It questions the traditional metrics and methods used in financial reporting and proposes new ways to measure and communicate value. The text encourages readers to think beyond standard accounting practices and consider the broader implications of financial information in a digital age. It challenges conventional interpretations of accounting data.

8. Accounting for Dummies: International Edition

Similar to the first title, this version caters to a global audience, addressing the nuances of accounting standards and practices across different countries. It provides a solid foundation in accounting principles while acknowledging international variations. This book is useful for understanding how financial numbers are presented and interpreted in a globalized business environment. It helps decipher the meaning of numbers within various regulatory frameworks.

9. *Principles of Financial Accounting*

This comprehensive textbook covers the fundamental principles and procedures of financial accounting. It meticulously explains how to record, classify, and summarize financial transactions. The book provides a structured approach to understanding financial statements and the underlying accounting concepts that shape them. It's a foundational resource for grasping the technicalities of accounting and the meaning embedded within its quantitative outputs.

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Understanding Accounting: What the Numbers Mean (Marshall PDF) - A Deep Dive

This ebook explores the intricacies of financial accounting, using the widely-recognized principles and explanations often found within the framework of a hypothetical "Marshall PDF" (representing a typical introductory accounting textbook), to demystify financial statements and equip readers with the skills to interpret and utilize financial data effectively. We'll delve into the core concepts, practical applications, and the significance of understanding accounting for various stakeholders, from business owners to investors.

Ebook Title: Decoding Financial Statements: A Practical Guide to Accounting

Contents Outline:

Introduction: The importance of accounting and financial literacy in today's world.

Chapter 1: The Accounting Equation & Fundamental Concepts: Assets, liabilities, and equity; the double-entry bookkeeping system; and the basic accounting equation.

Chapter 2: The Income Statement: Revenue recognition, expense categorization, and calculating net income or loss; analysis of profitability ratios.

Chapter 3: The Balance Sheet: Understanding assets, liabilities, and equity in detail; liquidity ratios and solvency analysis.

Chapter 4: The Statement of Cash Flows: Direct and indirect methods; operating, investing, and financing activities; cash flow ratios.

Chapter 5: Analyzing Financial Statements: Ratio analysis (liquidity, profitability, solvency, and efficiency); trend analysis; benchmarking.

Chapter 6: Accounting for Specific Transactions: Inventory accounting (FIFO, LIFO), depreciation methods, and accounts receivable/payable management.

Chapter 7: Introduction to Managerial Accounting: Cost accounting, budgeting, and performance evaluation.

Conclusion: Recap of key concepts and the ongoing importance of financial literacy.

Detailed Explanation of Outline Points:

Introduction: This section sets the stage by emphasizing the critical role of accounting in personal finance, business management, and investment decisions. It highlights the need for financial literacy in navigating the complexities of the modern economic landscape.

Chapter 1: The Accounting Equation & Fundamental Concepts: This chapter lays the foundation by introducing the core concepts of accounting: assets, liabilities, and equity, explaining their interrelationship through the accounting equation ($\text{Assets} = \text{Liabilities} + \text{Equity}$). It details the double-entry bookkeeping system, a fundamental principle of accounting.

Chapter 2: The Income Statement: This chapter focuses on the income statement, a financial statement that reports a company's financial performance over a period. It explains revenue recognition principles, expense categorization, and how to calculate net income or loss. Profitability ratios, crucial for assessing a company's performance, are introduced and explained.

Chapter 3: The Balance Sheet: This chapter delves into the balance sheet, a snapshot of a company's financial position at a specific point in time. It provides detailed explanations of assets, liabilities, and equity, with a focus on understanding the different types of each. Liquidity and solvency ratios, which assess a company's ability to meet short-term and long-term obligations, are also discussed.

Chapter 4: The Statement of Cash Flows: This chapter covers the statement of cash flows, which tracks the movement of cash both into and out of a business. It explains the direct and indirect methods of preparing the statement and categorizes cash flows into operating, investing, and financing activities. Cash flow ratios, crucial for understanding a company's cash management, are also explained.

Chapter 5: Analyzing Financial Statements: This chapter teaches readers how to interpret and analyze the three main financial statements using various techniques. It covers ratio analysis (liquidity, profitability, solvency, and efficiency), trend analysis (comparing performance over time), and benchmarking (comparing performance against competitors).

Chapter 6: Accounting for Specific Transactions: This chapter delves into the accounting treatment of specific transactions, including inventory valuation methods (FIFO, LIFO), depreciation methods for fixed assets, and management of accounts receivable and payable.

Chapter 7: Introduction to Managerial Accounting: This chapter provides a brief introduction to managerial accounting, which focuses on internal decision-making within a company. Topics include cost accounting, budgeting, and performance evaluation.

Conclusion: The conclusion summarizes the key concepts covered throughout the ebook, reiterating the importance of understanding accounting principles for informed decision-making in various contexts. It emphasizes the continuous evolution of accounting practices and the need for ongoing learning.

Keywords: Accounting, financial statements, income statement, balance sheet, statement of cash flows, ratio analysis, financial analysis, accounting principles,

bookkeeping, managerial accounting, financial literacy, Marshall PDF (as a placeholder for a common accounting textbook), FIFO, LIFO, depreciation, accounts receivable, accounts payable.

Recent Research & Practical Tips

Recent research emphasizes the growing importance of data analytics in accounting. AI and machine learning are increasingly used for tasks such as fraud detection, financial forecasting, and automating routine accounting tasks. Practical tips include utilizing accounting software (Xero, QuickBooks) to streamline processes and leveraging online resources for continuous learning (e.g., Coursera, edX). Staying updated on current accounting standards (e.g., IFRS, GAAP) is crucial for accuracy and compliance. Furthermore, understanding the ethical implications of accounting practices is vital for maintaining professional integrity.

FAQs

1. What is the accounting equation? The accounting equation is $\text{Assets} = \text{Liabilities} + \text{Equity}$. It represents the fundamental relationship between a company's assets, liabilities, and owner's equity.
2. What are the three main financial statements? The three main financial statements are the income statement, balance sheet, and statement of cash flows.
3. What is ratio analysis? Ratio analysis involves calculating ratios from financial statements to assess a company's performance, liquidity, solvency, and profitability.
4. What are FIFO and LIFO? FIFO (First-In, First-Out) and LIFO (Last-In, First-Out) are inventory valuation methods that affect the cost of goods sold and ending inventory.
5. What is depreciation? Depreciation is the systematic allocation of the cost of a tangible asset over its useful life.
6. What is the difference between accrual and cash accounting? Accrual accounting recognizes revenue and expenses when they are earned or incurred, regardless of when cash changes hands. Cash accounting recognizes revenue and expenses only when cash is received or paid.
7. What is managerial accounting? Managerial accounting provides information to internal users (managers) for planning, controlling, and decision-making.
8. How can I improve my financial literacy? Take online courses, read books and articles on finance,

attend workshops, and seek mentorship from experienced professionals.

9. Where can I find resources to learn more about accounting? Numerous online resources are available, including websites, online courses (Coursera, edX, Udemy), and accounting textbooks.

Related Articles:

1. Introduction to Financial Accounting: A beginner's guide to the fundamental concepts and principles of financial accounting.
2. Mastering the Income Statement: A detailed explanation of the income statement, including its components and analysis techniques.
3. Decoding the Balance Sheet: A comprehensive guide to understanding and interpreting the balance sheet, including key ratios.
4. Understanding the Statement of Cash Flows: A practical guide to analyzing cash flow statements and their importance in business.
5. Ratio Analysis: A Step-by-Step Guide: A detailed walkthrough of various financial ratios and their applications.
6. Inventory Accounting Methods: FIFO, LIFO, and Weighted Average: A comparative analysis of different inventory valuation methods.
7. Depreciation Methods and Their Implications: A detailed explanation of various depreciation methods and their impact on financial statements.
8. Accounts Receivable and Payable Management: Best practices for effectively managing accounts receivable and payable.
9. The Role of Ethics in Accounting: A discussion on ethical considerations in accounting and the importance of professional integrity.

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accounting what the numbers mean marshall pdf: EBOOK: Accounting: What the Numbers Mean David Marshall, Wayne McManus, Daniel Viele, 2013-02-16 Accounting has become known as the language of business. This new edition is written to meet the needs of those students who will not be accountants but who do need to understand accounting to learn the key language that embarks us in the business world. Marshall, the leading text in the Survey market, takes readers through the basics: what accounting information is, what it means, and how it is used. The authors help students succeed through clear and concise writing, a conceptual focus and unparalleled technology support. In using this text, students examine financial statements and discover what they do and do not communicate. This enables them to gain the crucial decision-making and problem-solving skills they need in order to succeed in a professional environment.

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expert in all areas of management, so an additional benefit of this text is that specialists in a variety of areas have authored individual chapters.

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needs and suggests the creation of a new government entity, the National Institute of Forensic Science, to establish and enforce standards within the forensic science community. The benefits of improving and regulating the forensic science disciplines are clear: assisting law enforcement officials, enhancing homeland security, and reducing the risk of wrongful conviction and exoneration. Strengthening Forensic Science in the United States gives a full account of what is needed to advance the forensic science disciplines, including upgrading of systems and organizational structures, better training, widespread adoption of uniform and enforceable best practices, and mandatory certification and accreditation programs. While this book provides an essential call-to-action for congress and policy makers, it also serves as a vital tool for law enforcement agencies, criminal prosecutors and attorneys, and forensic science educators.

accounting what the numbers mean marshall pdf: Introduction to Business Lawrence J. Gitman, Carl McDaniel, Amit Shah, Monique Reece, Linda Koffel, Bethann Talsma, James C. Hyatt, 2024-09-16 Introduction to Business covers the scope and sequence of most introductory business courses. The book provides detailed explanations in the context of core themes such as customer satisfaction, ethics, entrepreneurship, global business, and managing change. Introduction to Business includes hundreds of current business examples from a range of industries and geographic locations, which feature a variety of individuals. The outcome is a balanced approach to the theory and application of business concepts, with attention to the knowledge and skills necessary for student success in this course and beyond. This is an adaptation of Introduction to Business by OpenStax. You can access the textbook as pdf for free at openstax.org. Minor editorial changes were made to ensure a better ebook reading experience. Textbook content produced by OpenStax is licensed under a Creative Commons Attribution 4.0 International License.

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accounting what the numbers mean marshall pdf: Financial Intelligence for HR Professionals Karen Berman, Joe Knight, John Case, 2008 As an HR manager, you're expected to use financial data to make decisions, allocate resources, and budget expenses. But if you're like many human resource practitioners, you may feel uncertain or uncomfortable incorporating financial numbers into your day-to-day work. In Financial Intelligence for HR Professionals, Karen Berman and Joe Knight tailor the groundbreaking work they introduced in their book Financial Intelligence: A Manager's Guide to Knowing What the Numbers Really Mean to present the essentials of finance specifically for HR experts. Drawing on their work training tens of thousands of managers and employees at leading organizations worldwide, Berman and Knight provide you with a deep understanding of the basics of financial management and measurement, along with hands-on activities to practice what you are reading. You'll discover: • Why the assumptions behind financial data matter • What your company's income statement, balance sheet, and cash flow statement really reveal • How to use ratios to assess your company's financial health • How to calculate return on investment • Ways to use financial information to support your business units and do your own job better • How to instill financial intelligence throughout your team Authoritative and accessible, this book empowers you to talk numbers confidently with your boss, colleagues, and direct reports--and with the finance department. About the Author Karen Berman and Joe Knight founded the Business Literacy Institute. They train managers at some of America's biggest and best-known companies. John Case has written or collaborated on several successful books. He has also written for Inc., Harvard Business Review, and other business publications.

accounting what the numbers mean marshall pdf: The Accounting Game Darrell Mullis, Judith Orloff, 2008-03-01 A clear, easy-to-understand explanation of key financial accounting basics.

The world of accounting can be intimidating. Whether you're a manager, business owner, aspiring entrepreneur, or taking a college course in accounting, you'll find yourself need to know the basics...but baffled by complicated accounting books. What if learning accounting could be as simple and fun as running a child's lemonade stand? It can. The Accounting Game presents financial information in a format so simple and so unlike a common accounting textbook, you may forget you're learning skills that will help you get ahead! Using the world of a child's lemonade stand to teach the basics of managing your finances, this book makes a dry subject fun and understandable. As you run your stand, you'll begin to understand and apply financial terms and concepts like assets, liabilities, earnings, inventory and notes payable, plus: Interactive format gives you hands-on experience Color-coded charts and worksheets help you remember key terms Step-by-step process takes you from novice to expert with ease Fun story format speeds retention of essential concepts Designed to apply what you learn to the real world The revolutionary approach of The Accounting Game takes the difficult subjects of accounting and business finance and makes them something you can easily learn, understand, remember and use! Praise for The Accounting Game: The game approach makes the subject matter most understandable. I highly recommend it to anyone frightened by either numbers or accountants. —John Hernandis, Director of Corporate Communications, American Greetings Fantastic Learning Tool...Don't let this book title fool you. It is not an oversimplification of accounting and financial principles. It is, however, a serious and very effective examination of a very small but progressively complex business. There are not many books available on the market that make a complex and dry subject understandable and even fun. This book successfully does just that. —Amazon Reviewer

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