

boat partnership agreement template

boat partnership agreement template is an essential legal document designed to outline the terms and conditions between parties who jointly own and operate a boat. This template ensures that all partners have a clear understanding of their rights, responsibilities, and obligations, reducing potential conflicts and misunderstandings. Whether used for recreational boating or commercial purposes, a well-crafted boat partnership agreement covers critical aspects such as ownership shares, expense allocation, maintenance duties, and dispute resolution procedures. Utilizing a comprehensive boat partnership agreement template facilitates smooth collaboration and protects the interests of all parties involved. This article explores the key components of such agreements, the benefits of using a template, and practical tips for drafting and customizing one to suit specific needs.

- Understanding the Importance of a Boat Partnership Agreement
- Key Elements of a Boat Partnership Agreement Template
- Benefits of Using a Boat Partnership Agreement Template
- How to Customize a Boat Partnership Agreement Template
- Common Challenges and How to Address Them in the Agreement
- Legal Considerations and Compliance

Understanding the Importance of a Boat Partnership Agreement

A boat partnership agreement is a foundational document that governs the relationship between co-owners of a boat. Without a formal agreement, partners may face disputes related to usage, financial contributions, and responsibilities, which can escalate and jeopardize the partnership. This agreement serves as a preventive measure, clearly defining each partner's role and expectations. It also outlines procedures for decision-making, expense sharing, and what happens in case one party wishes to exit the partnership or sell their share. Given the significant investment and ongoing costs associated with boat ownership, having a detailed and legally sound agreement is crucial for smooth operation and mutual understanding.

Purpose and Scope of the Agreement

The primary purpose of a boat partnership agreement template is to set out the rights and duties of each partner in a structured manner. It typically covers ownership percentages, usage schedules, maintenance schedules, and financial obligations. The scope extends to managing liabilities, insurance requirements, and handling unforeseen circumstances such as damage or loss of the boat. By clearly articulating these aspects, the agreement minimizes ambiguity and provides a roadmap for resolving conflicts.

Who Should Use a Boat Partnership Agreement?

This type of agreement is essential for individuals or entities entering into a partnership to purchase, operate, or maintain a boat together. It is especially useful for friends, family members, or business partners pooling resources to share the costs and responsibilities of boat ownership. Additionally, commercial ventures involving multiple stakeholders benefit significantly from a formal partnership agreement to ensure operational and financial clarity.

Key Elements of a Boat Partnership Agreement Template

A comprehensive boat partnership agreement template includes several critical elements that collectively establish the framework for the partnership. Each section is designed to address specific areas relevant to joint boat ownership and management, ensuring all potential issues are preemptively managed.

Ownership Structure and Shares

This section defines the ownership percentages or shares held by each partner. It specifies how ownership is divided and may include provisions for how shares can be transferred or sold. Clear delineation of ownership helps in calculating profit distribution, expense allocation, and voting rights.

Use and Access Rights

The agreement should specify how the boat will be used, including scheduling usage times, priority rights, and any restrictions on usage. This helps prevent conflicts over access and ensures that all partners have agreed-upon terms for enjoying the vessel.

Financial Contributions and Expense Sharing

Details regarding initial purchase contributions, ongoing maintenance costs, docking fees, insurance premiums, and other operational expenses must be clearly outlined. The template often includes methods for expense tracking and reimbursement procedures.

Maintenance and Repairs

Responsibilities for routine maintenance, repairs, and upgrades should be assigned and scheduled. This section can also include decision-making authority for approving significant repairs or improvements and how costs will be shared.

Insurance and Liability

The agreement must address insurance coverage requirements, including liability insurance and hull insurance. It should specify who is responsible for securing insurance and how premiums will be paid.

Dispute Resolution

In case disagreements arise, the agreement should provide mechanisms for dispute resolution, such as mediation, arbitration, or legal proceedings. Clear procedures help avoid prolonged conflicts and protect the partnership.

Termination and Exit Strategy

This section outlines the conditions under which the partnership may be terminated and the processes for selling or transferring ownership interests. It may include buyout provisions and valuation methods for the boat and partnership shares.

Benefits of Using a Boat Partnership Agreement Template

Utilizing a boat partnership agreement template offers numerous advantages, especially for parties unfamiliar with legal drafting. Templates provide a structured format and ensure all necessary clauses are included to safeguard each partner's interests.

Time and Cost Efficiency

A ready-made template significantly reduces the time and expense associated with creating an agreement from scratch. It offers a professional framework that can be tailored to specific situations without requiring extensive legal expertise.

Comprehensive Coverage

Templates are designed to cover all relevant aspects of boat partnerships, reducing the risk of overlooking critical terms or legal requirements. This thoroughness helps prevent future disputes and misunderstandings.

Legal Consistency and Clarity

Using a well-drafted template ensures that the agreement language is consistent, legally sound, and easy to understand. Clear articulation of terms enhances enforceability and protects all parties involved.

Flexibility and Customization

Boat partnership agreement templates are adaptable to different partnership arrangements, whether equal or unequal ownership, recreational or commercial use. Partners can customize clauses to reflect their unique needs and preferences.

How to Customize a Boat Partnership Agreement Template

While templates provide a solid starting point, customization is essential to address the specific circumstances and preferences of the boat partners. Tailoring the agreement ensures it accurately reflects the arrangement and legal requirements.

Assess Partnership Needs and Priorities

Begin by identifying the key concerns and goals of all partners. Consider factors such as usage frequency, financial capacity, and maintenance preferences. This assessment guides the customization process.

Modify Ownership and Financial Terms

Adjust ownership percentages, contribution amounts, and expense-sharing methods to mirror the agreed-upon arrangement. Clearly define payment schedules and responsibilities to avoid confusion.

Incorporate Specific Usage Rules

Customize usage schedules, restrictions, and priority rights based on the partners' boating habits and expectations. Include provisions for guest usage or rental arrangements if applicable.

Review Legal Requirements

Ensure the agreement complies with state laws and boating regulations. Consult legal counsel if necessary to verify enforceability and address any jurisdiction-specific requirements.

Include Additional Clauses as Needed

Depending on the partnership's nature, add clauses for dispute resolution, insurance specifics, termination procedures, or other unique conditions. This enhances the agreement's relevance and effectiveness.

Common Challenges and How to Address Them in the Agreement

Boat partnerships can encounter several challenges that, if unaddressed, may lead to disputes. A well-structured partnership agreement anticipates these issues and provides solutions.

Disagreements Over Usage

Conflicts often arise regarding who can use the boat and when. To mitigate this, the agreement should establish clear usage schedules and rules, including penalties for unauthorized use.

Financial Disputes

Disputes over contributions and expenses are common. Detailed financial terms, transparent accounting practices, and agreed-upon payment deadlines help prevent misunderstandings.

Maintenance Responsibilities

Neglecting maintenance can cause tension. Assigning specific duties and creating a maintenance calendar promotes accountability and keeps the boat in good condition.

Exit and Ownership Transfers

Partners may want to leave or sell their share. Including buy-sell provisions and valuation methods in the agreement ensures smooth transitions without disrupting the partnership.

Legal Considerations and Compliance

Ensuring that the boat partnership agreement template complies with applicable laws is critical for its validity and enforceability. Legal considerations vary based on jurisdiction and the nature of the partnership.

State and Local Laws

Boat ownership and partnerships are subject to state laws that govern contracts, property rights, and maritime regulations. The agreement should be reviewed to ensure it meets these legal standards.

Registration and Documentation

The boat's registration documents should reflect the ownership structure outlined in the agreement. Proper documentation reinforces legal ownership and simplifies dispute resolution.

Insurance Requirements

Legal compliance includes maintaining adequate insurance coverage as mandated by law or lender requirements. The agreement should specify insurance responsibilities to maintain coverage continuity.

Legal Review and Notarization

Having the final agreement reviewed by an attorney adds an extra layer of protection. Notarization may be recommended to formalize the document and enhance its legal standing.

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Frequently Asked Questions

What is a boat partnership agreement template?

A boat partnership agreement template is a pre-formatted document that outlines the terms and conditions agreed upon by two or more parties who co-own and operate a boat together.

Why is it important to use a boat partnership agreement template?

Using a boat partnership agreement template helps clearly define roles, responsibilities, financial contributions, usage rights, and dispute resolution methods, preventing misunderstandings among partners.

What key elements should be included in a boat partnership agreement template?

Key elements include partner details, ownership shares, financial contributions, maintenance responsibilities, usage schedules, dispute resolution, insurance requirements, and termination clauses.

Can a boat partnership agreement template be customized?

Yes, most boat partnership agreement templates are customizable to fit the specific needs and preferences of the partners involved.

Where can I find a reliable boat partnership agreement template?

Reliable templates can be found on legal document websites, boating association sites, or by consulting with a maritime lawyer.

Is a boat partnership agreement legally binding?

Yes, when properly executed by all parties, a boat partnership agreement is a legally binding contract enforceable by law.

How does a boat partnership agreement template handle maintenance costs?

The template typically outlines how maintenance costs are shared among partners, including payment schedules and responsibilities for repairs.

Can a boat partnership agreement template include rules for usage scheduling?

Yes, it often includes a usage schedule or guidelines to ensure fair and organized use of the boat among partners.

What happens if a partner wants to exit the boat partnership according to the template?

The agreement usually specifies procedures for a partner's exit, including buyout terms, transfer of ownership, and notification requirements.

Should a boat partnership agreement template address dispute resolution?

Yes, it is important for the template to include dispute resolution methods such as mediation or arbitration to handle conflicts between partners.

Additional Resources

1. Boat Partnership Agreements: A Practical Guide

This book provides a comprehensive overview of the essential components of boat partnership agreements. It covers legal considerations, financial responsibilities, and dispute resolution strategies. Ideal for boat owners looking to formalize their partnership arrangements with clarity and fairness.

2. Drafting Effective Boat Partnership Contracts

Focused on the drafting process, this guide helps readers create clear and enforceable boat partnership contracts. It includes sample templates, step-by-step instructions, and tips for avoiding common pitfalls. Perfect for those new to contract law or boat ownership partnerships.

3. The Complete Handbook for Shared Boat Ownership

This handbook explores the intricacies of shared boat ownership, including partnership agreements, maintenance schedules, and usage rights. It aims to help partners maintain good communication and prevent conflicts. A valuable resource for co-owners seeking long-term cooperation.

4. Legal Essentials for Boat Co-Ownership Agreements

This book delves into the legal framework surrounding boat co-ownership, emphasizing partnership agreements. It explains relevant laws, liability issues, and how to protect your investment. Suitable for both recreational and commercial boat partners.

5. Boat Partnership Agreement Templates and Samples

Offering a collection of customizable templates, this book makes it easy to draft your own boat partnership agreement. Each sample is accompanied by explanations of key clauses and their significance. A practical tool for boat owners wanting a ready-made solution.

6. Managing Boat Partnerships: Agreements and Best Practices

This title focuses on the management side of boat partnerships, including creating agreements and establishing best practices for shared ownership. It covers financial management, scheduling, and conflict resolution. Great for partners aiming for smooth and successful collaborations.

7. Shared Boat Ownership: Agreements, Rights, and Responsibilities

Exploring the rights and responsibilities of co-owning a boat, this book highlights how well-crafted agreements can safeguard all parties. It discusses usage rights, cost-sharing, and exit strategies. An insightful guide for those entering into boat partnerships.

8. Boat Partnership Law: Templates and Legal Advice

Combining legal advice with practical templates, this book helps readers navigate the complexities of boat partnership law. It covers contract enforcement, liability, and dispute resolution. Ideal for anyone seeking a legally sound partnership agreement.

9. Negotiating and Structuring Boat Partnership Agreements

This book guides readers through the negotiation and structuring of boat partnership agreements to ensure mutual benefit. It emphasizes communication, clarity, and fairness in drafting contracts. A useful resource for partners aiming to build strong and lasting relationships on the water.

[Boat Partnership Agreement Template](#)

Boat Partnership Agreement Template: A Comprehensive Guide to Navigating Shared Ownership

This ebook provides a detailed exploration of boat partnership agreements, highlighting their crucial role in mitigating disputes and ensuring a smooth sailing experience for all parties involved in shared boat ownership. Ignoring the legal intricacies of shared ownership can lead to significant financial and interpersonal problems. A well-drafted agreement protects each partner's investment and outlines responsibilities, preventing misunderstandings and costly litigation. This guide offers a practical template and expert advice to help you create a robust and legally sound partnership agreement.

"Smooth Sailing: Your Essential Guide to Boat Partnership Agreements"

Introduction: Understanding the Importance of Boat Partnership Agreements

Chapter 1: Defining the Partnership: Types of Partnerships, Roles & Responsibilities

Chapter 2: Financial Aspects: Capital Contributions, Expenses, Maintenance & Repairs

Chapter 3: Usage and Scheduling: Allocation of Usage Time, Booking Systems, Dispute Resolution

Chapter 4: Insurance and Liability: Coverage Requirements, Indemnification Clauses

Chapter 5: Dispute Resolution: Mediation, Arbitration, Legal Recourse

Chapter 6: Termination of the Partnership: Buy-out Options, Sale of the Vessel

Chapter 7: Boat Partnership Agreement Template: A Complete, Customizable Template

Conclusion: Protecting Your Investment and Ensuring a Successful Partnership

Introduction: Understanding the Importance of Boat Partnership Agreements

This section emphasizes the critical need for a formal agreement when multiple individuals share ownership of a boat. It highlights the potential for disputes over finances, usage, maintenance, and repairs if a clear agreement is lacking. The introduction stresses the preventative nature of a well-drafted agreement, saving partners time, money, and potential friendships.

Chapter 1: Defining the Partnership: Types of Partnerships, Roles & Responsibilities

This chapter explores different partnership structures (e.g., general partnerships, limited partnerships, LLCs) applicable to boat ownership. It details how to clearly define each partner's role (e.g., captain, maintenance manager, financial manager) and responsibilities, establishing expectations from the outset. This section stresses the importance of clarity in defining contributions and responsibilities to prevent future conflict.

Chapter 2: Financial Aspects: Capital Contributions, Expenses, Maintenance & Repairs

This chapter focuses on the financial implications of shared boat ownership. It covers initial capital contributions from each partner, how ongoing expenses (e.g., docking fees, insurance, maintenance) will be shared, and a clear process for handling repairs and unexpected costs. Specific examples and strategies for budgeting and expense tracking are included, along with discussions of cost-sharing ratios and contingency funds.

Chapter 3: Usage and Scheduling: Allocation of Usage Time, Booking Systems, Dispute Resolution

This section addresses the practical aspects of sharing the boat. It outlines different methods for allocating usage time (e.g., equal shares, weighted shares based on contribution), suggests effective

booking systems (e.g., online calendars, shared spreadsheets), and provides strategies for resolving scheduling conflicts fairly. Emphasis is placed on creating a transparent and equitable system to prevent arguments.

Chapter 4: Insurance and Liability: Coverage Requirements, Indemnification Clauses

This crucial chapter explains the types of insurance necessary for a shared boat (e.g., liability insurance, hull insurance), the importance of adequate coverage, and how to determine appropriate levels of insurance. It details indemnification clauses, protecting partners from liability for actions of other partners. It explores the legal implications of accidents or damage caused while operating the vessel.

Chapter 5: Dispute Resolution: Mediation, Arbitration, Legal Recourse

This chapter prepares partners for potential disagreements. It explains different dispute resolution methods, such as mediation and arbitration, providing a less adversarial alternative to litigation. It outlines how to choose a mediator or arbitrator and emphasizes the importance of including a clear dispute resolution clause in the agreement to avoid costly legal battles.

Chapter 6: Termination of the Partnership: Buy-out Options, Sale of the Vessel

This chapter addresses the eventual dissolution of the partnership. It explains different scenarios for termination, including buyout options, methods for determining fair market value, and procedures for selling the boat. It highlights the importance of outlining clear exit strategies to avoid protracted legal battles.

Chapter 7: Boat Partnership Agreement Template: A Complete, Customizable Template

This is the core of the ebook, providing a comprehensive, legally sound, and customizable boat partnership agreement template. The template includes all the elements discussed in previous chapters, allowing readers to adapt it to their specific circumstances. This section includes detailed instructions and explanations for filling in each section of the template.

Conclusion: Protecting Your Investment and Ensuring a Successful Partnership

The conclusion reiterates the importance of a well-drafted agreement in ensuring a smooth and successful partnership. It summarizes the key benefits of using the provided template and encourages readers to seek legal counsel for personalized advice. The conclusion emphasizes that a proactive approach to planning for shared boat ownership will avoid potential conflicts and protect each partner's investment.

FAQs

1. What types of partnerships are suitable for boat ownership? Several partnership structures, including general partnerships, limited liability companies (LLCs), and limited partnerships, can be

adapted for boat ownership. The choice depends on the partners' liability preferences and tax implications.

2. How do I determine fair market value for a boat in a buyout scenario? A professional appraisal from a certified marine surveyor is recommended to determine the fair market value of the boat.
3. What should be included in a boat usage schedule? The schedule should clearly allocate usage time, define booking procedures, specify cancellation policies, and include a method for resolving conflicts.
4. What kind of insurance is essential for a shared boat? Comprehensive liability insurance and hull insurance are crucial. Additional coverage, such as uninsured/underinsured boater coverage, may also be beneficial.
5. How can I resolve disagreements among partners? The agreement should include a clear dispute resolution process, outlining steps for mediation, arbitration, or legal recourse.
6. What happens if a partner violates the agreement? The agreement should specify consequences for breaches of contract, including potential financial penalties or termination of the partnership.
7. Can I use this template for any type of boat? Yes, the template is adaptable for various types of boats, from small fishing boats to large yachts. However, specific clauses might require adjustments based on the boat's size and usage.
8. Do I need a lawyer to review the agreement? It is strongly recommended to have a qualified attorney review and customize the agreement to ensure it complies with local laws and reflects your specific circumstances.
9. Where can I find more information on maritime law? Your local bar association, maritime law organizations, and legal databases are excellent resources for researching maritime law and regulations.

Related Articles:

1. Understanding Marine Insurance for Shared Boat Ownership: A detailed guide on selecting the appropriate insurance coverage for shared boats.
2. Navigating Boat Maintenance Costs in a Partnership: Strategies for budgeting, tracking, and fairly sharing boat maintenance expenses.
3. Dispute Resolution in Boat Partnerships: Mediation vs. Arbitration: A comparison of different dispute resolution methods and their suitability for boat ownership disputes.
4. Legal Aspects of Boat Ownership: A Guide for Beginners: An introductory guide to the legal considerations surrounding boat ownership.
5. Choosing the Right Partnership Structure for Your Boat: A comparison of different partnership structures and their implications for boat ownership.
6. How to Create a Fair and Effective Boat Usage Schedule: Practical tips and examples for creating

a boat usage schedule that prevents conflicts.

7. Protecting Your Investment: Indemnification Clauses in Boat Partnership Agreements: A detailed explanation of indemnification clauses and their importance in protecting partners from liability.

8. Termination of Boat Partnerships: A Smooth Exit Strategy: Strategies for terminating a boat partnership amicably and efficiently.

9. Boat Valuation Methods for Buy-Out and Sale Scenarios: A guide on various methods for determining the fair market value of a boat in a buyout or sale situation.

boat partnership agreement template: School, Family, and Community Partnerships

Joyce L. Epstein, Mavis G. Sanders, Steven B. Sheldon, Beth S. Simon, Karen Clark Salinas, Natalie Rodriguez Jansorn, Frances L. Van Voorhis, Cecelia S. Martin, Brenda G. Thomas, Marsha D. Greenfeld, Darcy J. Hutchins, Kenyatta J. Williams, 2018-07-19 Strengthen programs of family and community engagement to promote equity and increase student success! When schools, families, and communities collaborate and share responsibility for students' education, more students succeed in school. Based on 30 years of research and fieldwork, the fourth edition of the bestseller *School, Family, and Community Partnerships: Your Handbook for Action*, presents tools and guidelines to help develop more effective and more equitable programs of family and community engagement. Written by a team of well-known experts, it provides a theory and framework of six types of involvement for action; up-to-date research on school, family, and community collaboration; and new materials for professional development and on-going technical assistance. Readers also will find: Examples of best practices on the six types of involvement from preschools, and elementary, middle, and high schools Checklists, templates, and evaluations to plan goal-linked partnership programs and assess progress CD-ROM with slides and notes for two presentations: A new awareness session to orient colleagues on the major components of a research-based partnership program, and a full One-Day Team Training Workshop to prepare school teams to develop their partnership programs. As a foundational text, this handbook demonstrates a proven approach to implement and sustain inclusive, goal-linked programs of partnership. It shows how a good partnership program is an essential component of good school organization and school improvement for student success. This book will help every district and all schools strengthen and continually improve their programs of family and community engagement.

boat partnership agreement template: Wired for Love Stan Tatkin, 2024-06-01 Invaluable for so many partners looking to reconnect and grow closer together. —Gwyneth Paltrow, founder and CEO of goop Stan Tatkin can be entirely followed into the towering infernos of our most painful relationship challenges. —Alanis Morissette, artist, activist, and wholeness advocate The complete “insider’s guide” to understanding your partner’s brain, sparking lasting connection, and enjoying a romantic relationship built on love and trust—now with more than 170,000 copies sold. “What the heck is my partner thinking?” “Why do they always react like this?” “How can we get back that connection we had in the beginning?” If you’ve ever asked yourself these questions, you aren’t alone, and it doesn’t mean that your relationship is doomed. Every person is wired for love differently—with different habits, needs, and reactions to conflict. The good news is that most people’s minds work in predictable ways and respond well to security, attachment, and routines, making it possible to neurologically prime the brain for greater love and connection and fewer conflicts. This go-to guide will show you how. Drawn from neuroscience, attachment theory, and emotion regulation, this highly anticipated second edition of *Wired for Love* presents cutting-edge research on how and why love lasts, and offers ten guiding principles that can improve any relationship. This fully revised and updated edition also includes new guidance on how to manage disagreements, as well as new exercises to help you create a sense of safety and security, establish

healthy conflict ground rules, and deal with the threat of the third—any outside source which threatens the harmony in your relationship, including in-laws, alcohol, children, and affairs. You'll find proven-effective strategies to help you strengthen your relationship by: Creating and maintaining a safe "couple bubble" Using morning and evening routines to stay connected Learning how to see your partner's point of view Meeting each other halfway in a fight Becoming the expert on what makes your partner feel loved By using simple gestures and words, you'll learn to put out emotional fires and help your partner feel appreciated and loved. You'll also discover how to move past a "warring brain" mentality and toward a more cooperative "loving brain." Most importantly, you'll gain a better understanding of the complex dynamics at work behind love and trust in intimate relationships. While there's no doubt that love is an inexact science, if you understand how you and your partner are wired differently, you can overcome your differences, and create a lasting intimate connection.

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boat partnership agreement template: *Asset Recovery Handbook* Jean-Pierre Brun, Anastasia Sotiropoulou, Larissa Gray, Clive Scott, 2021-02-08 Developing countries lose billions each year through bribery, misappropriation of funds, and other corrupt practices. Much of the proceeds of this corruption find 'safe haven' in the world's financial centers. These criminal flows are a drain on social services and economic development programs, contributing to the impoverishment of the world's poorest countries. Many developing countries have already sought to recover stolen assets. A number of successful high-profile cases with creative international cooperation has demonstrated that asset recovery is possible. However, it is highly complex, involving coordination and collaboration with domestic agencies and ministries in multiple jurisdictions, as well as the capacity to trace and secure assets and pursue various legal options—whether criminal confiscation, non-conviction based confiscation, civil actions, or other alternatives. This process can be overwhelming for even the most experienced practitioners. It is exceptionally difficult for those working in the context of failed states, widespread corruption, or limited resources. With this in mind, the Stolen Asset Recovery (StAR) Initiative has developed and updated this *Asset Recovery Handbook: A Guide for Practitioners* to assist those grappling with the strategic, organizational, investigative, and legal challenges of recovering stolen assets. A practitioner-led project, the Handbook provides common approaches to recovering stolen assets located in foreign jurisdictions, identifies the challenges that practitioners are likely to encounter, and introduces good practices. It includes examples of tools that can be used by practitioners, such as sample intelligence reports, applications for court orders, and mutual legal assistance requests. StAR—the Stolen Asset Recovery Initiative—is a partnership between the World Bank Group and the United Nations Office on Drugs and Crime that supports international efforts to end safe havens for corrupt funds. StAR works with developing countries and financial centers to prevent the laundering of the proceeds of corruption and to facilitate more systematic and timely return of stolen assets.

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patterns of great value propositions, get closer to customers, and avoid wasting time with ideas that won't work. You'll learn the simple process of designing and testing value propositions, that perfectly match customers' needs and desires. In addition the book gives you exclusive access to an online companion on Strategyzer.com. You will be able to assess your work, learn from peers, and download pdfs, checklists, and more. Value Proposition Design is an essential companion to the "Business Model Canvas" from Business Model Generation, a tool embraced globally by startups and large corporations such as MasterCard, 3M, Coca Cola, GE, Fujitsu, LEGO, Colgate-Palmolive, and many more. Value Proposition Design gives you a proven methodology for success, with value propositions that sell, embedded in profitable business models.

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